

## PORTFOLIO OVERVIEW – 28 FEBRUARY 2010

### Needs category objective

- > To provide clients with a stable source of funds, which are available at short notice, so that they can meet short-term living expenses and have a contingency for emergencies.

### Investment objective

- > To invest in income-producing assets that can be readily redeemed or sold, utilising active investment management.

### Key features

- > Offers a diversified bank exposure comprising: ANZ, ASB, BNZ and Westpac.
- > PIE tax efficiency.

### Risk management

- > Managed to ensure a high level of liquidity at all times.
- > Able to benefit from the Crown Deposit Guarantee Scheme.
- > Diversified exposure across four different banks: ANZ, ASB, BNZ and Westpac.

### Return enhancement

- > Structured in an efficient manner with interest compounding daily.
- > Due to the nature of the needs category, security for this Portfolio and availability of capital are the primary considerations. Thereafter, portfolio positioning and return enhancement are addressed.

## MANAGER INSIGHT

The driver of the Portfolio's performance is the level of interest rates offered on the call deposits it holds with a range of New Zealand banks. In turn, the returns from these call deposits are driven by New Zealand's Official Cash Rate which is set by the Reserve Bank of New Zealand (RBNZ).

The Portfolio has returned 0.17%<sup>1</sup> for February versus the NZX Call Index return of 0.21%<sup>2</sup>. Over the past 12 months it has returned 2.30%<sup>1</sup> versus the NZX Call Index return of 2.63%<sup>2</sup>.

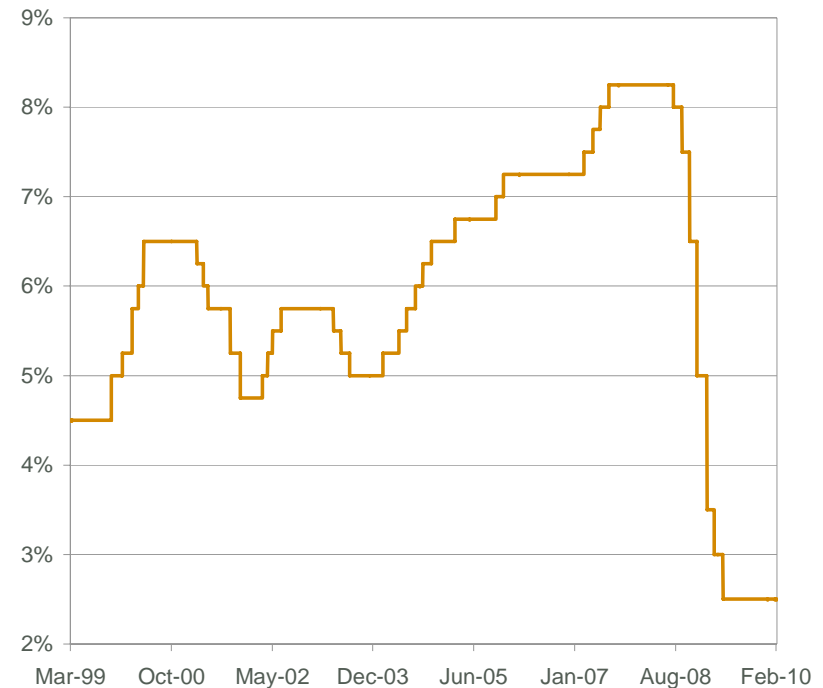
In late January, the RBNZ again left the Official Cash Rate at 2.50%, the lowest it has been since inception in 1999. This represents a 5.75% decline from its highs when the Official Cash Rate was 8.25%, as shown in the accompanying chart. This rapid reduction in the Official Cash Rate has been in response to the deteriorating global outlook, tightening credit conditions, widening interest rate spreads and continued contraction in the New Zealand economy.

The most likely move in the Official Cash Rate from here is up, with the market currently expecting the Official Cash Rate to increase by over 100bps by the end of this year. The Official Cash Rate the RBNZ will be targeting as they remove the current policy stimulus will be to a neutral level of around 5.50%. As the Official Cash Rate rises, the rates available from the call deposits will rise in line with the Official Cash Rate.

The Portfolio remains invested in call deposits with four New Zealand banks. This provides diversified, liquid bank exposures and with the addition of the Crown Deposit Guarantee Scheme that offers a safe haven for clients' Cash

needs. By investing in these call deposits, the Portfolio will be able to benefit immediately from the Official Cash Rate hikes. These hikes are expected to start in June this year.

New Zealand Official Cash Rate (OCR)

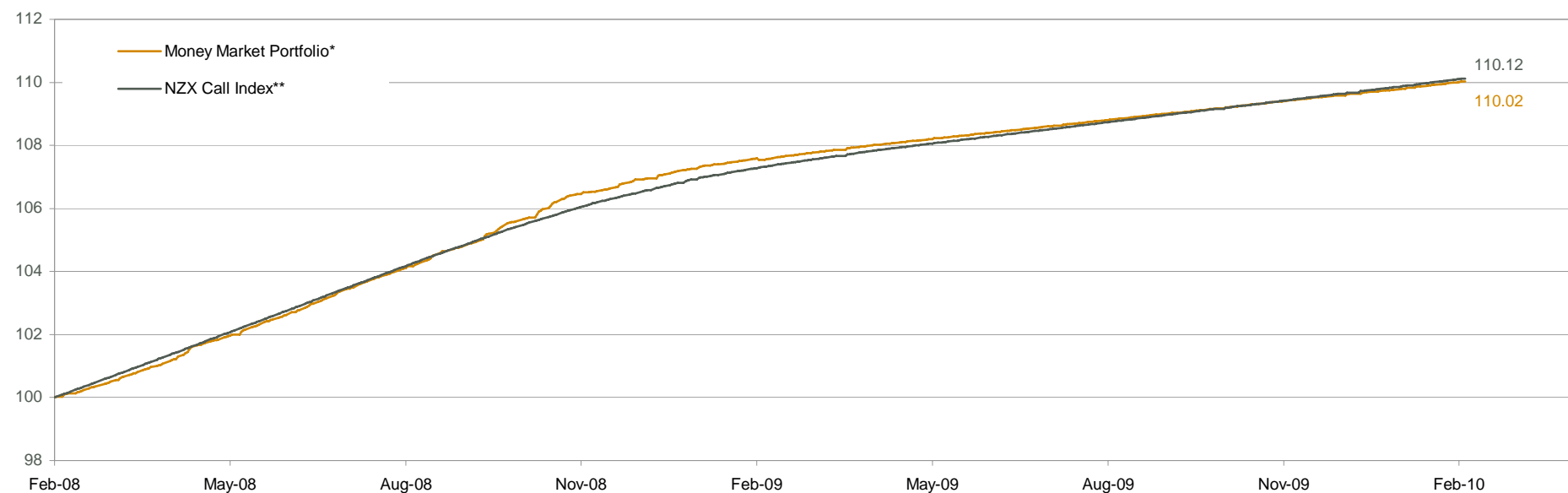


Source: Bloomberg.

<sup>1</sup> Returns are stated after Portfolio fees and expenses, but before any advisory fees or investor tax. Past performance is not necessarily an indication of future returns. <sup>2</sup> Source: Bloomberg.

## PERFORMANCE SINCE INCEPTION (28 FEBRUARY 2008) TO 28 FEBRUARY 2010 (PART 1)

MMP PERFORMANCE ATTRIBUTION	1 MONTH	3 MONTH	6 MONTH
Positive	Running yield	Running yield	Running yield
Neutral	Interest rate unchanged	Interest rate unchanged	Interest rate unchanged
Negative	n/a	n/a	n/a



COMPARISON	1 MONTH	3 MONTH	6 MONTH	1 YEAR	2 YEAR PA	5 YEAR PA	7 YEAR PA	SINCE INCEPTION	MAXIMUM DRAWDOWN*
Portfolio*	0.17%	0.53%	1.09%	2.30%	4.89%	-	-	10.02%	-0.04%
NZX Call Index**	0.21%	0.62%	1.25%	2.63%	4.93%	-	-	10.12%	0.00%

IMPORTANT: Please refer to the slide that follows for the footnotes relating to this slide.

## PERFORMANCE SINCE INCEPTION (28 FEBRUARY 2008) TO 28 FEBRUARY 2010 (PART 2)

### Money Market Portfolio

- \* Returns are stated after portfolio fees and expenses, but before any advisory fees or investor tax. Past performance is not necessarily an indication of future returns.

### Comparative Index

- \*\* The comparative index is the NZX Call Index. Source: Bloomberg.

### Maximum Drawdown

- x Returns should be looked at in conjunction with the level of risk associated with an investment. For this reason, the 'maximum drawdown' is included for both the Portfolio and the comparison. The maximum drawdown is a measure of volatility and represents the largest decline in value experienced during the reporting period.

## COMPLETE PORTFOLIO AS AT 28 FEBRUARY 2010

## PORTFOLIO SUMMARY

Number of bank exposures	4
Yield	2.3% <sup>1</sup>
Weighted average credit rating	A1+
Weighted average credit spread duration	0 days
Weighted average interest rate duration	0 days

SECTOR / SECURITY	PORTFOLIO VALUE	PORTFOLIO ALLOCATION	WEIGHTED AVERAGE LIFE	S&P RATING	GROSS YIELD
<b>BANK DEPOSITS</b>					
ANZ call account	\$13,406,181	25.7%	0 days	A1+	2.6%
ASB call account	\$13,197,923	25.3%	0 days	A1+	2.5%
BNZ call account	\$12,883,871	24.7%	0 days	A1+	2.5%
Westpac call account	\$12,587,473	24.1%	0 days	A1+	2.5%
Westpac current account	\$144,888	0.3%	0 days	A1+	2.5%
<b>TOTAL ECONOMIC EXPOSURE<sup>2</sup></b>	<b>\$52,220,337</b>	<b>100.0%</b>			

<sup>1</sup> The yield is stated after the deduction of management, custodial and trustee fees. The yield is not the actual return of the Portfolio, nor is it a projection or forecast. <sup>2</sup> Total economic exposure represents the total economic value of a Portfolio, which is the gross asset value of the Portfolio adjusted for the effect of direct or indirect derivative positions taken by the Portfolio. Note: Rounding may affect the subtotals and totals.

For further information or to request a copy of the Investment Statement, please contact New Zealand Funds Management Limited.

Past performance is not necessarily an indication of future returns.

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