

MANAGER PROFILE

FRANKLIN TEMPLETON

Manager Background

- > Franklin Templeton was founded in 1947 in New York. Today it is headquartered in San Mateo, California.
- > In October 1992, Franklin acquired Templeton, Galbraith & Hansberger Ltd., leading to the common name Franklin Templeton.
- > It is one of the largest US-listed investment managers with offices in 30 countries.
- > Franklin Templeton divides its business into six distinct investment management platforms. Its fixed income unit has become the largest division in recent times and one of the most successful.
- > The firm has assets under management of US\$586.8 billion¹.

Global Bond Plus Fund

- > The Fund invests in government bonds, rated AA to A on aggregate, and also takes active currency positions.
- > Dr Hasenstab, a co-director of Global Fixed Income, has managed this flagship fund since 2001, over which time it has exceeded its performance targets.

Manager Attributes

- > Franklin Templeton has 129 global investment professionals working in the fixed income group, making it an integral part of the overall business.
- > It is a public company listed on the New York Stock Exchange and on the London Stock Exchange. Shares are currently owned by over 900 institutional investors as well as employees and other private investors.
- > Employees own 35% of the company and have the largest block of stock.
- > At the heart of the research process is in-depth fundamental country research done by specialist country analysts.
- > Detailed research overviews taking several months are prepared when a country is covered for the first time. This research drives portfolio positioning in both interest rates and currencies for the Fund.
- > The Fund does not tilt around an index. Rather, it only invests in securities that are expected to make positive returns in excess of cash rates, which is in line with the investment philosophy of New Zealand Funds Management.

¹ As at 31 March 2010 (this information is updated quarterly).