

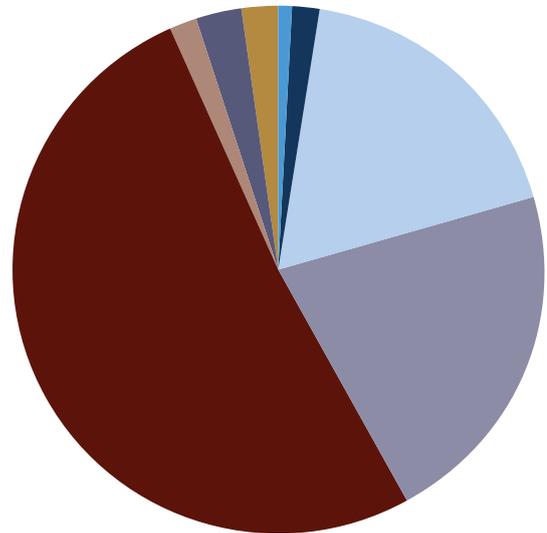
Example of how this applies to an investor

Liam had \$10,000 in the investment option at the start of the year and did not make any further contributions. At the end of the year, Liam received a return after fund charges were deducted of \$692 (that's 6.92%⁴ of his initial \$10,000). Liam also paid \$36 in other charges. This gives Liam a total return after tax of \$656 for the year.

What does the investment option invest in?

This shows the type of assets that the investment option invests in.

Actual investment mix



Cash and cash equivalents	1.05%
New Zealand fixed interest	1.49%
International fixed interest	18.02%
Australasian equities	21.60%
International equities	51.41%
Listed property	1.44%
Commodities	2.85%
Other*	2.14%

Target investment mix⁵

Cash and cash equivalents	1%
New Zealand fixed interest	3%
International fixed interest	4%
Australasian equities	25%
International equities	60%
Listed property	4%
Unlisted property	0%
Commodities	0%
Other*	3%

* 'Other' includes cryptocurrencies (which comprises actual cryptocurrencies and cryptocurrencies futures) and alternative securities (investment in total return and/or downside-orientated hedge funds).

What does the fund invest in?

Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit rating
1	Westpac current account	12.55%	Cash and cash equivalents	New Zealand	A-1+
2	Citibank Hong Kong USD current account	8.11%	Cash and cash equivalents	United States of America	A-1
3	Suvretta Offshore Fund	8.00%	International equities	Cayman Islands	
4	Goldman Sachs NZD margin account	5.88%	Cash and cash equivalents	United Kingdom	A-1
5	Goldman Sachs USD margin account	4.35%	Cash and cash equivalents	United Kingdom	A-1
6	Uber Technologies Inc	3.90%	International equities	United States of America	
7	Emerson Point Capital Partners LP	3.33%	International equities	United States of America	
8	Citibank Hong Kong USD current account	2.79%	Cash and cash equivalents	United States of America	A-1
9	Meridian Energy	2.60%	Australasian equities	New Zealand	
10	Chorus	2.48%	Australasian equities	New Zealand	

The top 10 investments make up 54.41% of the fund.⁶

NZ Funds actively manages the foreign currency exposure of the investment option. Where the investment option holds assets denominated in a foreign currency, NZ Funds has the choice of whether to hedge back to the NZ dollar or retain a foreign currency exposure. The investment option may also take active foreign currency positions by holding non-NZD cash and/or foreign currency derivatives. As at 30 September 2020, the investment option's foreign currency exposure was 23.38%.

Key personnel

This shows the directors and employees who have the most impact on the investment decisions of the investment option.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Michael Lang	Chief Executive and a Director	2 years	Chief Investment Officer, New Zealand Funds Management Limited	10 years 1 month
James Grigor	Chief Investment Officer and a Principal	1 year 10 months	Senior Portfolio Manager, New Zealand Funds Management Limited	1 year 7 months
David Wilson	Chief Operating Officer - Investments and a Principal	1 year 10 months	Investment Strategist, New Zealand Funds Management Limited	21 years 11 months
Mark Brooks	Head of Income and a Principal	12 years 10 months	Senior Portfolio Manager, Credaris	3 years 4 months
David Haslam	Senior Dealer	3 years 9 months	Equities Trader, UBS NZ	0 years 11 months

Further information

You can also obtain this information, the PDS for NZ Funds WealthBuilder, and some additional information from the offer register at www.companiesoffice.govt.nz/disclose/.

Notes

- 1 To calculate the risk indicator, a combination of actual returns and market index returns have been used as the investment option does not have a full five year return history. Market index returns were used for the period prior to 27 February 2020. As a result, the risk indicator may provide a less reliable indicator of the potential future volatility of the investment option.
- 2 Historical fee information for the most recent scheme year is not available. The total fund charges shown are based on our best estimate of the fees and costs that will be charged including fees and costs payable in respect of the underlying funds in which the investment option invests (including performance fees). For more information on the basis of estimates, see the PDS and the NZ Funds WealthBuilder 'Other Material Information' document on the offer register at www.companiesoffice.govt.nz/disclose/.
- 3 For investors aged 18 or over, NZ Funds charges an administration fee of \$3 per month.
- 4 This calculation is based on the market index return for the past year as there is no past year actual return for the investment option.
- 5 The target investment mix is anticipated only and the Strategy's actual asset allocation is expected to vary significantly over the course of an economic cycle.
- 6 The top 10 investments have been compiled using a balance sheet approach. This differs from the approach used in compiling the actual and target investment mixes, which include the impact of derivatives.

MANAGER

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